

DANIEL T. BUELOW

POSITION **Managing Director, Willis A&E**

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PROFESSIONAL EXPERIENCE

Dan Buelow is the Managing Director of Willis' Architects & Engineers division, Willis A&E which is a leading national and international specialty brokerage division of Willis exclusively dedicated to providing insurance and risk management solutions to architects and engineers. Dan and his staff of A&E insurance specialists represent over 500 Architectural and Engineering firms located across the country and practicing throughout the world. Along with his team, Dan provides tailored risk management services, including contract negotiation, claims advocacy and a wide variety of risk management education workshops.

Prior to joining Willis, Dan was Vice President and Regional Leader of DPIC companies, responsible for underwriting and risk management for the Midwest. His previous work experience also includes Senior Program Director with Professional Liability Underwriting Managers, Inc. (PLUM) where he was responsible for managing the distribution and underwriting for the largest Lawyers E&O program in the United States; and Reinsurance Analyst for the Reinsurance Intermediary, E.W. Blanch Company.

CREDENTIALS

Dan is an affiliated member of the AIA and ACEC and past board member of the Association of Licensed Architects (ALA). He has published numerous articles on risk management topics that impact the design and construction community and is a frequent speaker at A&E national and regional association events. Dan has been recognized with the prestigious "Power Broker of The Year" Award by Risk and Insurance Magazine for his dedication, innovation and support in providing risk management solutions to the design community.

Dan has spoken and/authored on the following topics specific to managing A&E risk:

- Construction Administration as a Risk Management Tool
- Managing Risk Through Documentation
- Negotiating Professional Agreements
- Sustainable Design/Green Risk
- Risk Trends in BIM and IPD
- Lessons in Liability for the Design Firm
- Managing International Risk

More info on Willis A&E can be found at www.WillisAE.com